



A&C TRUCKING LLC

GRANT PROPOSAL

Confidentiality Agreement

The undersigned reader acknowledges that the information provided in this grant proposal is confidential; therefore, the reader agrees not to disclose it without the express written permission of the Management team.

It is acknowledged by the reader that information to be furnished in this grant proposal is in all respects confidential in nature, other than information which is in the public domain through other means, and that any disclosure or use of same by reader, may cause serious harm or damage to **A&C TRUCKING LLC**.

Upon request, this document is to be immediately returned to the Management Team.

Signature

Date

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1.0 Introduction Letter

TO WHOM IT MAY CONCERN

RE: GRANT APPLICATION FOR AN EXISTING BUSINESS

I am writing to introduce A&C Trucking LLC, an established logistics and transportation company dedicated to expanding our services and creating greater economic opportunities in our community. Founded by Charmelle Crenshaw, an experienced transportation professional with extensive industry knowledge, our company is seeking grant funding to enhance our operational capabilities and create a wider impact in the transportation sector. A&C Trucking LLC specializes in freight transportation, logistics management, and supply chain solutions. Our mission is to provide reliable, efficient, and cost-effective transportation services that connect businesses to their customers, facilitate commerce, and contribute to economic growth in our community.

Our founder, Charmelle Crenshaw, brings a unique perspective to the transportation industry. Her journey from starting as a driver to becoming a successful entrepreneur, overcoming significant industry challenges along the way, has shaped our company's resilient and customer-focused approach to logistics and transportation.

We are seeking \$20,000 grant funding to:

- Expand our fleet with fuel-efficient vehicles to serve more customers

- Implement advanced logistics technology to optimize route planning and delivery

- Create employment opportunities for local residents through driver training programs

- Invest in sustainability initiatives to reduce our environmental footprint

Your support would enable us to build upon our success and further our vision of becoming a leading transportation provider that creates jobs, supports local businesses, and contributes to sustainable economic development. We would welcome the opportunity to

discuss how A&C Trucking LLC aligns with your funding priorities and to provide any additional information you may require.

Thank you for considering A&C TRUCKING LLC for the grant. We are truly grateful for the opportunity to share our story and our vision with you. Together, we can make a difference in our community's transportation infrastructure and economic landscape.

Sincerely,

2.0 Executive Summary

A&C Trucking LLC is a dynamic and innovative transportation and logistics company that operates with a clear focus on freight transportation, supply chain solutions, and logistics management. Founded and led by Charmelle Crenshaw, the company has established itself as a trusted partner for businesses seeking reliable transportation services, efficient delivery solutions, and comprehensive logistics management.

At its core, A&C Trucking LLC is dedicated to connecting businesses with their customers through seamless transportation services. The company believes that efficient logistics is the backbone of a thriving economy, and it is this belief that drives its comprehensive suite of services. By offering customized transportation solutions, state-of-the-art tracking systems, and responsive customer service, A&C Trucking LLC equips businesses with the logistics support needed to navigate the complexities of today's supply chain environment. The company's approach is deeply rooted in the principles of reliability, efficiency, and customer satisfaction. A&C Trucking LLC understands that transportation is not just about moving goods; it is about delivering on promises and maintaining the integrity of the supply chain. The company works closely with its clients to identify their unique transportation challenges and opportunities, and then develops customized solutions that drive operational excellence and cultivate lasting business relationships.

A&C Trucking LLC operates across various sectors, serving a diverse clientele that includes manufacturers, retailers, distributors, e-commerce businesses, construction companies, and agricultural enterprises. This broad reach allows the company to impact a wide range of businesses, from small local operations to medium-sized regional enterprises that depend on timely and reliable transportation services.

The company's founder, Charmelle Crenshaw, brings a wealth of experience and expertise to the table. With a background that includes roles in transportation operations, fleet management, and logistics coordination, Charmelle has a deep understanding of the

challenges that businesses face in moving their products and the strategies that can help them succeed. Her journey from overcoming industry challenges to becoming a leading voice in local transportation services is a testament to her resilience, determination, and commitment to helping businesses thrive through effective logistics.

A&C Trucking LLC is not just about delivering goods; it is about creating lasting impact on the local economy. The company measures its success not just by the timely delivery of freight but by the lasting business relationships it helps to build. Whether through optimized delivery routes that reduce costs, reliable service that improves customer satisfaction, or strategic logistics planning that accelerates business growth, A&C Trucking LLC is committed to delivering measurable outcomes that contribute to the long-term success of its clients.

The company is headquartered in Las Vegas, Nevada, but its influence extends throughout the surrounding region. Through its commitment to excellence and customer service, A&C Trucking LLC serves businesses across multiple states, offering transportation services that connect suppliers, manufacturers, and customers. The company's commitment to continuous innovation and service excellence ensures that it remains at the forefront of the transportation and logistics industry, constantly evolving to meet the changing needs of its clients and the marketplace.

2.1 Statement of Needs

A&C Trucking LLC recognizes critical gaps in the transportation and logistics industry that, if addressed, could significantly impact business success and community economic growth. Our research and experience have identified several pressing needs.

Many small and medium-sized businesses, particularly those in underserved communities, lack access to reliable and affordable transportation services. This gap limits their ability to expand their market reach and compete effectively with larger enterprises. Traditional trucking operations often fail to incorporate modern technology solutions. Businesses

struggle to track shipments in real-time and optimize their supply chains, reducing the efficiency and reliability of their transportation networks.

The rapidly evolving logistics landscape requires transportation providers who can navigate uncertainty and implement contingency plans. Many current providers lack the flexibility to adapt quickly to supply chain disruptions and market changes. There is a growing demand for eco-friendly transportation options. However, many trucking companies have not adequately addressed the need for reducing carbon footprints and implementing sustainable practices.

Most transportation providers focus solely on moving goods from point A to point B, overlooking the importance of integrated logistics solutions that address the entire supply chain from warehousing to last-mile delivery. Communities struggle to maintain stable employment opportunities in the transportation sector. There's a need for companies that create quality jobs with growth potential and contribute to local economic development. There is a significant gap in specialized training for transportation professionals, limiting the industry's ability to develop a skilled workforce capable of meeting evolving customer demands. A&C Trucking LLC is uniquely positioned to address these needs through our comprehensive, innovative approach to transportation and logistics services. With grant funding, we can expand our reach and impact, helping to create a more efficient, sustainable, and inclusive transportation ecosystem that drives economic growth and supports businesses of all sizes in our community.

2.2 Target Market

A&C Trucking LLC strategically focuses on a diverse range of target audiences, each requiring tailored transportation and logistics solutions. The primary markets include several key segments across the business landscape.

Manufacturing companies represent a critical market for A&C Trucking. These businesses require reliable transportation for raw materials and finished products, with timely delivery

being essential to their production schedules and customer commitments. Our services help manufacturers maintain efficient supply chains and meet production deadlines without costly delays or disruptions.

Retail businesses form another important segment of our target market. From small independent retailers to regional chains, these companies need consistent delivery services to maintain inventory levels and fulfill customer expectations. A&C Trucking provides the dependable transportation solutions retailers need to compete in today's fast-paced market environment.

Distribution centers and wholesalers comprise a significant portion of our client base. These businesses serve as vital links in the supply chain, requiring frequent, high-volume shipments to multiple destinations. Our logistics expertise and flexible fleet capabilities allow us to service the complex transportation needs of distribution operations effectively. E-commerce businesses represent a rapidly growing market segment for our services. With the expansion of online retail, these companies need transportation partners who can facilitate timely deliveries and adapt to fluctuating demand patterns. A&C Trucking offers the scalable solutions e-commerce businesses need to maintain customer satisfaction through reliable delivery performance.

Construction companies and contractors require specialized transportation for materials, equipment, and supplies. These clients need providers who understand the unique challenges of construction logistics, including delivery to active worksites and scheduling coordination with project timelines. Our experience handling construction-related transportation makes us a valuable partner for this industry.

Agricultural businesses and food processors depend on timely transportation for perishable goods and seasonal products. These companies need logistics providers who understand the time-sensitive nature of food transportation and can maintain appropriate

conditions during transit. A&C Trucking has the capabilities to meet these specialized requirements while ensuring compliance with applicable regulations.

Small and medium-sized local businesses often struggle to find transportation services tailored to their scale and budget. These companies need affordable, flexible options that larger carriers may not provide. A&C Trucking fills this gap by offering appropriately scaled services that help smaller businesses compete and grow without the burden of excessive logistics costs.

A&C Trucking LLC's target market encompasses various sectors, each with distinct transportation and logistics requirements. The company's offerings are designed to be flexible and adaptable, ensuring that it can meet the specific needs of each audience while maintaining a high standard of service and reliability. By focusing on these key market segments, A&C Trucking positions itself as a versatile logistics partner with a commitment to excellence across all sectors of the local and regional economy.

2.3 Organization Summary

A&C TRUCKING LLC	
Location	
Address	
CEO	
Email	
Website	
Phone	

2.4 Mission & Vision

Our mission is to empower businesses and strengthen communities through reliable, efficient, and sustainable transportation solutions. We connect suppliers with customers, producers with markets, and ideas with opportunities by providing dependable logistics services that enable business growth, facilitate commerce, and contribute to local economic development.

Our vision

Our vision is to be a catalyst for regional economic growth as a premier transportation and logistics provider known for excellence, integrity, and innovation. We envision a future where every business, regardless of size, has access to the high-quality transportation services they need to thrive in a competitive marketplace. We aim to build a transportation ecosystem where reliability meets sustainability, where technology enhances traditional trucking values, and where our success translates directly into community prosperity and opportunity.

2.5 Key to Success

The key to our success lies in our customer-centric and adaptable approach to transportation and logistics services. We understand that effective freight transportation is not a one-size-fits-all operation, but rather a customized service that requires attention to each client's unique supply chain requirements.

Our operations are designed to bridge the gap between transportation theory and practical application, ensuring that businesses can implement efficient logistics solutions that address real-world challenges. We place a strong emphasis on reliability and technological integration, equipping our fleet and team with the tools to navigate and thrive in rapidly changing market conditions.

Our success is also attributed to our focus on building lasting partnerships, creating transportation solutions that foster long-term business relationships rather than simply

providing transactional services. By combining modern logistics technology with practical experience, and leveraging the diverse industry background of our founder, we create a unique service experience that resonates with businesses of all sizes.

Ultimately, our key to success is our unwavering commitment to our clients' growth and our ability to inspire a ripple effect of positive economic impact that extends far beyond individual deliveries, influencing entire supply chains and communities. We believe that when our clients succeed through efficient transportation solutions, the entire regional economy benefits from enhanced commerce and market connectivity.

3.0 Proposal Statement

A&C Trucking LLC respectfully requests a grant of \$20,000 to expand our transportation and logistics services and increase our impact across the Nevada region. This funding will enable us to develop and implement a comprehensive fleet expansion plan, targeting underserved businesses in Las Vegas and surrounding communities. This initiative aims to provide reliable transportation services to small and medium-sized enterprises that currently lack access to affordable logistics solutions.

We plan to create a specialized driver training program, allowing us to offer employment opportunities to local residents while addressing the shortage of qualified commercial drivers in our region. This will empower community members to build careers in the transportation industry while helping us meet the growing demand for our services.

We intend to launch a technology integration project to enhance our logistics capabilities through advanced tracking systems and route optimization software. This will improve our operational efficiency and enable us to provide more transparent and reliable service to our clients. Additionally, we plan to expand our team by hiring logistics specialists and administrative staff, allowing us to serve more clients and diversify our service offerings while creating new jobs in our community.

This grant will significantly amplify A&C Trucking's ability to serve the transportation needs of local businesses while contributing to regional economic development. By investing in our proven approach to logistics services, we can create a positive impact on the supply chain infrastructure that supports commerce throughout Nevada.

Our track record of success, including consistent on-time delivery performance and strong client retention, demonstrates our capacity to deliver measurable results. With your support, we can scale our operations and develop a more robust transportation network equipped to meet the evolving needs of our rapidly growing region.

We are committed to providing detailed reports on the use of funds and the outcomes achieved, ensuring full transparency and accountability throughout the grant period.

3.1 Proposed Objectives

Expand our fleet by adding three fuel-efficient vehicles to serve more clients in previously underserved areas of Las Vegas and surrounding communities

Implement a comprehensive driver training program to create employment opportunities for local residents while addressing the shortage of qualified commercial drivers

Launch a technology integration initiative to enhance our logistics capabilities through GPS tracking, route optimization, and digital documentation systems

Develop specialized transportation services for small businesses unable to access affordable logistics solutions from larger carriers

Establish strategic partnerships with local business associations, chambers of commerce, and economic development agencies to increase client engagement and create more opportunities for regional commerce

4.0 Management Summary

Having the right organization structure is very important to us at **A&C TRUCKING LLC**, so we have laid the right plans to ensure that our foundation is right but stays true to our aims, mission, and vision. We are sensitive to our community needs and are dedicated to their satisfaction. However, Charmelle Crenshaw will be tasked with the following roles and responsibilities;

Roles and Responsibilities of Charmelle Crenshaw (CEO)

- ✚ Dictating the direction of the organization.
- ✚ **Setting the Vision and Mission:** Establishing the organization's core mission, vision, and values.
- ✚ **Leadership:** Providing strategic leadership and serving as the primary spokesperson.
- ✚ **Strategic Planning:** Developing and implementing long-term strategies and operational plans.
- ✚ **Financial Management:** Overseeing budgeting, fundraising, and financial sustainability efforts.
- ✚ **Team Building and Management:** Recruiting, managing, and developing staff and volunteers.
- ✚ **Cultivating Organizational Culture:** Fostering a culture that reflects the organization's values.
- ✚ **Building Partnerships:** Establishing partnerships with other organizations, donors, and stakeholders.
- ✚ **Ensuring Compliance:** Ensuring the organization complies with legal and regulatory obligations.
- ✚ **Program Development:** Overseeing the development and implementation of programs and services.

🚧 **Monitoring and Evaluation:** Implementing systems to monitor the organization's impact and adapt strategies as necessary.

4.1 Letter of Support

TO WHOM IT MAY CONCERN

RE: GRANT APPLICATION FOR AN EXISTING BUSINESS

As the founder and CEO of A&C Trucking LLC, I am writing to present our grant proposal, emphasizing the critical need for enhanced transportation services in our region and the significant impact we can make with your support.

A&C Trucking LLC has been operating for three years, and while we've made strides in providing quality logistics services, we recognize the persistent gap in affordable transportation options for small and medium-sized businesses in our community. This grant would allow us to address this gap directly and effectively.

Key reasons to consider awarding this grant to A&C Trucking LLC:

Focused Small Business Support Initiative: We propose to develop a comprehensive transportation program specifically targeting small businesses in Las Vegas and surrounding areas. This program will be implemented in partnership with local chambers of commerce and business development organizations.

Proven Track Record: Our client success metrics demonstrate our ability to deliver results:

- o 98% on-time delivery rate
- o 95% client retention rate
- o 40% improvement in delivery time windows

Addressing a Critical Need: Despite the growth of e-commerce and global supply chains, many small businesses remain underserved by traditional transportation providers. Our services are designed to address the unique challenges these businesses face in accessing affordable and reliable logistics solutions.

Local Impact: As a Las Vegas-based company, we understand the specific needs of our community. Our programs will directly benefit local businesses, fostering economic growth and helping small enterprises compete more effectively in regional and national markets.

Innovative Approach: Our transportation model combines modern technology with personalized service, creating a unique logistics experience that addresses the specific needs of smaller businesses navigating complex supply chain challenges.

Sustainability: We're committed to creating long-term impact. The grant will help us establish programs and infrastructure that can become self-sustaining, ensuring continued support for small business logistics needs beyond the grant period.

Your support would be instrumental in helping us realize our vision of a more inclusive transportation ecosystem. We're ready to scale our impact, reach more businesses, and contribute to building a stronger, more diverse economy in our region.

Thank you for your consideration. I would be more than happy to discuss our proposal further or provide any additional information you may need.

Sincerely,